

ALBERT & LEA & SEEO

#### What We'll Cover Today

#### **Selecting Seed for Organic Systems**

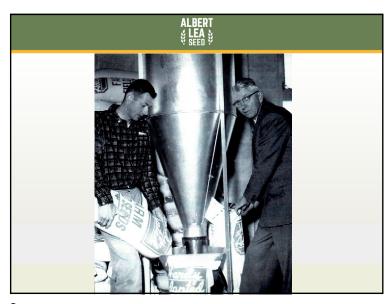
- · Practical things to think about
- General breeding & selection

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**Breeding/Testing Methods & Changes** 

**Species-by-Species Selection Considerations** 

Please Ask Questions!



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#### **Selecting Seed for Organic Systems**

#### **Practical Considerations**

- Does it make sense to grow this in your area?
  - Cotton in WI?
  - · Winter Barley in WI?
  - Hard Red Spring Wheat in WI?
  - Spring field peas on heavy, wet, poorly drained soils?
- Has there been enough breeding work done to make this species a viable choice? (Lupin beans)

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Practical Considerations, continued

#### Who is your intended customer? (And what do they want?)

- Specific variety?
  - Food-grade
  - Specialty marketing? (heirloom)
  - Malting barley
- Specific characteristics?
  - Milling quality (make sure you know)
  - Test weight (corn, wheat, oats)
  - Protein (wheat, hay)
- Things they hate? Deal killers?
  - GMO (corn & beans) (what level?)
  - Ergot (rye)
  - Light test weight (oats)

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# Selecting Seed for Organic Systems General Breeding & Selection

**Major Crops** (corn, soy, alfalfa, wheat, oats, barley)

- Majority of breeding by large companies or Universities with little/no interest in organic
- Large-scale breeding programs do all breeding, screening, & evaluation in conventional randomized, replicated systems

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			Yield Deviations												
tal	Entry	Pedigree	E	w	All	Loca	Yld Rnk	YId bu/A	Yid %Mn	% Mst	Y/M	Pop 000s	% SL	% RL	Twt
3	29	TR5285RPGJZ*TRex3822	-20.1	-25.5	-22.0	17	37	199.7	90	17.6	11.6	33.8	3.5	0.0	57.6
3	12	TR7289*TRex3807	6.8	1.1	4.8	17	14	226.5	102	17.7	13.0	34.1	14.7	0.7	56.0
3	28	TR5285RPGJZ*TRex3720	-7.6	-14.2	-9.9	17	33	211.8	96	17.7	12.1	34.0	8.2	0.1	57.5
3	3	TR4242*TR4651	-13.0	-10.1	-11.9	17	35	209.7	95	17.9	11.9	34.3	15.0	0.0	57.3
3	7	TR6254*TR4344	-0.6	6.6	1.9	17	20	223.6	101	17.9	12.8	34.1	21.6	0.2	55.6
3	14	TR5272RPGJZ*TRex3807	-7.1	14.2	0.4	17	21	222.1	100	18.0	12.6	34.0	11.3	0.2	55.8
3	5	TR6254*TRex3893	-13.2	<del>-4</del> .1	-10.0	17	34	211.7	95	18.1	12.0	33.0	13.3	0.1	55.0
3	8	TR7289*TR4344	-7.1	-0.1	-4.6	17	29	217.1	98	18.1	12.3	33.9	14.7	0.1	56.2
3	19	TR5272RPGJZ*TRex3720	10.0	10.5	10.1	17	9	231.8	105	18.1	13.0	33.9	11.9	0.0	57.0
3	4	Dekalb DKC51-38	-1.8	3.6	0.1	17	22	221.8	100	18.2	12.4	34.2	8.8	0.2	57.0
3	9	TRex3887*TR4344	-27.0	-31.4	-28.6	17	39	193.1	87	18.2	10.8	32.2	17.4	0.2	56.6
3	20	TR5272RPGJZ*TRex3822	-4.5	1.0	-2.6	17	25	219.1	99	18.2	12.3	34.0	9.2	0.2	56.8
3	16	TR5272RPGJZ*TR4344	-7.9	2.3	-4.3	17	27	217.4	98	18.4	12.0	34.1	16.1	0.1	56.6
3	13	Pioneer P0157AM	-7.3	-1.7	-5.3	17	30	216.3	98	18.5	11.9	34.0	12.6	0.9	57.1
3	25	TR6254HAW*TR4310	-1.1	-6.6	-3.0	17	26	218.7	99	18.5	12.1	34.9	13.8	2.1	55.9
3	30	TR5285RPGJZ*TRex3882	7.9	-5.5	3.1	17	16	224.8	101	18.5	12.4	34.1	9.7	0.8	57.7
3	34	TR6254*TRex3720	7.1	-5.8	2.5	17	17	224.2	101	18.6	12.4	33.9	14.8	0.0	56.5
3	1	Pioneer P9998AM	4.4	-2.4	2.0	17	19	223.7	101	18.7	12.2	34.1	10.2	0.2	57.3
3	31	Dekalb DKC53-58	-8.7	-7.6	-8.3	17	32	213.4	96	18.7	11.7	34.3	8.4	0.3	57.0
3	17	TR5272RPGJZ*TR4310	-6.1	-4.1	-5.4	17	31	216.3	98	18.9	11.6	33.9	5.8	1.3	56.3
3	22	TR5272RPGJZ*TR6946	14.7	8.5	12.5	17	8	234.2	106	19.0	12.6	33.9	9.8	0.2	56.2
3	32	TR5272*TR6946	27.1	19.9	24.5	17	2	246.2	111	19.0	13.3	34.1	2.2	0.0	56.6
3	11	TR7289HAR*TR3365	0.1	-3.6	-1.2	17	23	220.5	99	19.1	11.7	34.1	11.0	2.0	56.2
3	21	TR5272RPGJZ*TRex3882	0.1	6.1	2.2	17	18	223.9	101	19.1	11.9	32.8	7.0	0.2	56.1
3	2	TRex3390*TRex3643	16.7	9.3	14.1	17	5	235.8	106	19.2	12.5	33.9	15.4	2.5	56.7
3	26	TR7289HAW*TR4310	-13.5	-22.4	-16.6	17	36	205.1	93	19.2	10.9	34.2	13.6	3.6	55.5
3	10	TRex3887*TR3365	-32.0	-29.1	-31.0	17	40	190.7	86	19.3	10.2	33.4	27.3	0.1	56.7
3	15	TR5272RPGJZ*TRex3809	-7.4	0.6	-4.5	17	28	217.2	98	19.3	11.5	33.9	15.4	0.3	56.2

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#### Randomized, Replicated Testing Goals

- · Reduce variability
- Identify & characterize genetics
  - Yield
  - Moisture
  - Stalk & Root Lodging
  - · Test Weight
  - · Disease Susceptibility
  - · Other Characteristics

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#### How Organic Seed Companies Select from Conventional Data

#### Proxy characteristics from conventional data

- Corn: Emergence, Height & Canopy, Ear Flex
- Soybeans: Height, Canopy width
- Wheat: T.W. & protein, disease resistance

#### **Customer feedback (takes years)**

- "...worked great"
- "Poor emergence"
- "Short, poor weed shading"

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#### The Result of Randomized, Replicated Testing

Identifies the best hybrids & varieties for performance in randomized, replicated plots under high fertilization and pesticide management.

Does that sound like organic farming?

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#### **Organic Breeding Under Organic Conditions**

Not much on-organic-farm breeding work has been done (for major grain crops)

- ...but this is starting to change.
- Some Universities (such as U. WI Madison, ISU, and others) have begun to breed for organic systems)
- Programs & Grants for breeding under organic systems
  - USDA-OREI
  - U of IL \$2 Million Grant in 2018 for Org. Corn Research
  - \$17 Million in latest farm bill (Org. Research)
  - OFRF

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#### **Evaluation/Testing under Organic Conditions**

- Mostly on commercial/released hybrids & varieties
- Universities (such as U. WI, U. MN, VT, and others)
- Some other public-facing organizations (e.g. Organic Valley)
- Evaluating & Screening hybrids/varieties for organic production:
- A.L. Seed/Viking Organic Product Screening Trials



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ALBERT **Viking Organic** Ave Harvest Weight Research Trials, 2018 2018 Location (%) (LB/BU) 4 rows, harvest middle 2 Prairie Sky Farm E1993 10.4% 55.52 64.37 11.6% Replicated 4 times at 11.0% Prairie Sky Farm 0.1544AT 63.73 55.50 each location Prairie Sky Farm 2322 61.91 11.1% Prairie Sky Farm 19AR1 55.34 61.38 10.6% Prairie Sky Farm 0.1955AT Data from 1 location here 61.11 11.1% 56.10 Prairie Sky Farm 2018N 60.95 10.9% 54.98 Prairie Sky Farm 1518N 59.15 10.4% 55.50 3 other locations (lost Prairie Sky Farm V.2518 58.07 11.1% 55.53 one, weeds) Prairie Sky Farm P.92M10 57.85 Prairie Sky Farm O.IA1029 57.79 10.9% 56.18 Prairie Sky Farm N1958 57.51 11.0% 55.34 Prairie Sky Farm 0.2113RA12 57.48 11.0% 55.42 Prairie Sky Farm 0.1706N 57.44 10.6% 55.73 57.04 57.03 Prairie Sky Farm P.21A20 11.1% Prairie Sky Farm V.2265 56.66 10.6% 55.92 Prairie Sky Farm N2358 56.49 10.8% 56.28 Prairie Sky Farm 1722N 55.60 10.6% 55.12 Prairie Sky Farm 2023 55.26 10.5% Prairie Sky Farm O.IA2104 52.39 11.1% 55.44

RNG	Plot	Comments	Lodging Score	Hybrid	RM	Yield	Avg Moisture (%)
2	1	standing well - high ear ht	7	Exp. 2018-3	110	124.39	23.00
3	1	tops broken; rest is standing ok	6	38G54	96	163.99	16.00
4	1	a few stalks lodged	7	Exp. 2018-2	106	129.23	20.25
5	1	some stalks lodging	4	Exp. 2018-6	104	145.05	22.20
6	1	a few broken tops, standing ok	5	0.82-95	95	154.88	18.00
7	1	standing well	7	0.74-10GS	110	112.86	29.50
8	1	short, low ear ht, standing well	7	38G54	96	95.89	17.10
9	1	short, standing well, husk open	7	GH 47N2	97	145.63	17.80
10	1	50% lodged, later than 95d	3	Exp. 2018-5	95	135.11	21.80
11	1	short, 80% of tops broken standing fine	6	O.84-95UP	95	127.25	16.70
12	1	medium ht, tops good, stands fine	6	0.86-03	103	152.85	17.80
13	1	30% of tops breaking	6	Exp. 2018-2	106	126.33	20.60
3	2	solid stand, 10% of broken tops	6	0.51-04	104	163.89	20.05
4	2	solid stand	6	0.74-10GS	110	129.10	25.70
5	2	50% lodged, 20% broken tops	2	MC4630		143.82	18.60
6	2	tall, 30% lodged, 10% broken tops	3	Exp. 2018-1	106	157.96	22.20
7	2	10% lodged, 30% tops broken	3	O.79-00UP	101	135.78	17.45
8	2	50% lodged, tops ok	6	69-99 Unt.	101	120.23	19.50
9	2	70% tops broken, 10% lodging	3	Exp. 2018-4	105	134.09	19.90
10	2	50% tops broken, 50% lodged	3	O.79-00UP	101	130.93	17.20
11	2	10% stalks lodged, tall	6	Exp. 2018-1	106	138.48	22.05
12	2	20% tops broken, standing ok	6	0.86-03	103	133.68	17.50
13	2	30% stalks lodged, 50% tops broken	3	Exp. 2018-6	104	104.99	21.20
2	3	50% broken tops, standing ok	5	0.82-95	95	156.70	17.25
3	3	tall, 10% broken tops	7	0.51-04	104	176.78	19.15
4	3	standing fine, tops ok, open husks	6	GH 47N2	97	155.96	17.00
5	3	all lodged, a mess	2	MC4630		165.18	18.45
6	3	tall, high ear ht	3	0.68-06	106	186.72	22.40
7	3	30% broken tops, standing ok	7	69-99 Unt.	101	171.41	17.75

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Considerations for Variety Selection by Species: Corn

Adventitious Presence (A.P.) GMO

#### **National Organic Program** Rule

The use of GMOs is prohibited in organic production and handling. The NOP regulations prohibit the use of GMOs as "excluded methods" under 7 CFR § 205.105, 'Allowed and prohibited substances, methods, and ingredients in organic production and handling

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#### **Considerations for Variety Selection by Species: Corn**

#### **General Considerations for Hybrid Seed Corn**

- End-use? (food-grade, animal feed, silage)
- What are the requirements of your potential buyer?
  - Required hybrid?
    - Organic seed available? (If not, Certifier approval?)
  - Quality specifications? (test weight, thins, starch density)
  - GMO threshold?

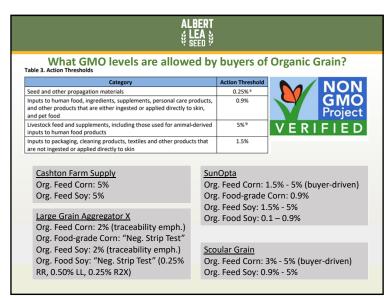
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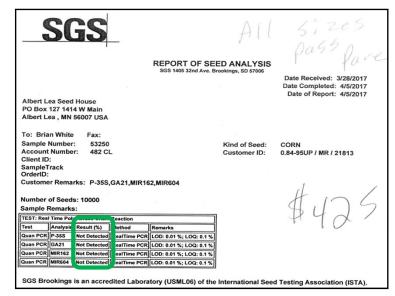
Considerations for Variety Selection by Species: Corn, continued

- NOP Standard is a process-based standard.
- There has never been a "threshold" or "tolerance level" for A.P. GMO in the NOP Organic Rule.
- · New Approach?
  - The Materials Subcommittee of the N.O.S.B. proposal (Oct. 24-26, 2018, St. Paul, MN) "Protecting the Genetic Integrity of Seed Grown on Organic Land"
  - Proposal would require transparency on A.P. of GMO in Hybrid Seed Corn only. (Both Organic & Unt. Conv.)













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What are Seed Companies Doing About GMOs in Organic Seed Corn, continued?

#### **Limitations of PuraMaize**

- Capital-intensive & time-consuming to develop
- Only 5 Pura-Maize hybrids have been released (so far)
- Grain & food companies have, so far, not been keen to pay a premium for grain produced from PuraMaize hybrids

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#### **Considerations for Variety Selection by Species: Corn**

- A. Maturity (map)
- B. Emergence and Early Season Growth (Seed Coatings may help)
- C. Height and leaf-angle (weed shading)
- D. Ear Flex (population tolerance)
- E. Yield and Yield Stability (Broad adaptability)
- F. Root Strength
- G. Stalk Strength
- H. Drought tolerance
- I. Wet ground tolerance
- J. Health
- K. Quality (Test Weight)

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#### Additional considerations for seed companies: Corn, continued

#### **Hybrid Selection Criteria**

	Organic Corn Selection Criteria
Emergence/Vigor	Very important as it needs to get out of the ground and canopy quickly to shade the ground to prevent weed growth.
Adaptability	Hybrids need to be able to perform on a wide range of environments.
Yield	Hybrids (current & new) need to be able to compete with industry standards/checks. Looking for to of-the-line yield performance.
Producibility	Is it available? Need to be sure that the hybrid can be produced organically. Need untreated inbred seed with low GMO levels. Ideally, the female would be a modified or a sister-line.
Agronomics	This is a broad topic that can be broken down, it includes root structure and strength, stalk strength, standability, plant and ear height, etc.
Ear Flex	Fits with agronomics, but even more important in organics as plant populations are typically less dense than in conventional farming.
Drydown	An off-shoot to agronomics, but still important to many farmers. The faster corn can go from black- layer to 20%, the better for grain farmers. Later planting dates in organic expresses more need for faster drydown.
Disease Resistance	Many early seedling disease are not as harsh in organics with the later planting dates, but without fungicide possibilities, resistance to many stalk and leaf diseases is important.
Maturity	Important to have a good spread of maturities to fit farmers' needs. Also important to fill "empty slots" in the lineup and not stack too-many hybrids of the same maturity into the lineup on top of each other.

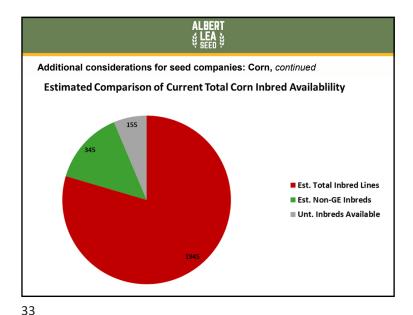
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Additional considerations for seed companies: Corn, continued

- Availability of untreated inbred parent seed (male & female)
- Producibility in a seed field (often a guaranteed contract)
  - Parent seed vigor and height
  - Parent seed potential yield and pollen shed
- GMO content of parent seed

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# Considerations for Variety Selection by Species: Soybeans What is my intended market?

- If food-grade, then grow what the buyer wants (if it fits your farm)
- If animal feed, then just grow the highest yielding, best adapted variety you can find



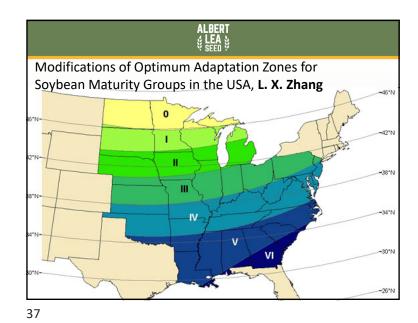
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# Considerations for Variety Selection by Species: Soybeans

- Geographical Adaptation
  - Maturity Zones in Soybeans (e.g. Group 1.5)
  - Photoperiod sensitive (map)
- Environmental Adaptation
  - East to West
- Disease pressure (White Mold, PRR, BSR, SDS, IDC)
- Insect Pressure (Cyst Nematode, Aphids)
  - · Aphid-tolerant soybeans
  - Rag 1, Rag2
  - Stacked (breeding effort in 2<sup>nd</sup> year)
- Wet soil Tolerance (PRR)

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What are Seed Companies doing about GMOs in organic soybean seed?

Starting with GMO-free soybean seedstock "seems achievable".

Starting with GMO-free soybean seedstock "seems achievable".

Earnfin Biolignentics, Inc. 1011 (See 1971) (See 19

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# Considerations for Variety Selection by Species: Soybeans

- · Organic adaptability
  - Same problems described previously for corn
    - · Mostly conventional breeding & screening
    - · Selection by proxy
- · Cultural adaptation
  - Row width (Bushy)
  - Maturity & Planting date (Until June 15, plant fullseason)
  - Are some varieties better for roller-crimper rye?
- Practical adaptation
  - What is available in organic seed?
  - Is there a much better conventional untreated option?
- A.P. of GMO?

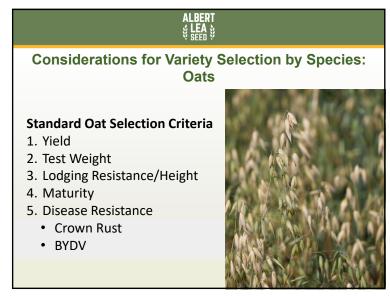


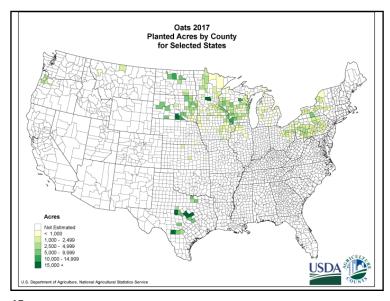


		ALBERT
		Viking Organic Soybean Criteria
1		Varieties with a more bushy plant type rather than narrow are more desirable. Need to be able to fill wide rows easily.
2		More important in organic farming with the need to shade the row and help prevent weeds. Does come with standability risks.
3	Aphid Tolerance	Very important in organic without the possibility of using foliar insecticides. But right now its either there, or it's not.
4	Yield	Varieties need to yield better or with current varieties. Also needs to compete well with Conventional, non-GMO varieties.
5		Need to be able to take each variety to a wide range of environments, east to west, and sometimes north to south.
6	LIETENSE	Soybean varieties need to be able to handle a wide range of stresses, i.e. Wet soils, drought, etc
7		Related to defense, but specific to needs: In order: PRR, SWM, BSR, IDC, CN, SDS, Frog-eye.
8	Standability	Good lodging scores are desirable.
9		Find maturities that fit the needs of customers, but not stacked on top of each other.
10	Food Grade	Food grade markets are more prevalent in organic production. Soybeans with clear/yellow hila are more marketable, and higher protein can bring higher premiums. Work with end-users.

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Food	Buyers Spe	cification	sOats						
Quality Standards	Foreign Material	Damage	Pest/Pesticide/Odo rs/FM restrictions						
Test Wt. 38 lb. (Min 36)	FM 2%	Frost	NO insect damaged kernels						
Moisture 13.5% (10-14%)	wheat, barley, wild oat	Sprouted	NO preharvest glyphosate						
Thins 12% (Max 20%)	Ergot 0.02 %	Green	NO detectable levels of pest.						
Dehulled 8% (Max 12%)	Buckwheat	Vomitoxin 0.1 ppm	NO objectionable odors						
	Spec	ifications for Grain M	illers, Inc. Eden Prairie, MN						

#### **Considerations for Variety Selection by Species:** Oats

**Grain for a Miller?** (check with them on preferred varieties)

#### Are you underseeding them with alfalfa?

If **Yes**, then most important factors are: If **No**, then the most important factors

- Very Good lodging resistance
- Early Maturity
- Short Reins Saber
- Sumo Saddle Antigo

- Test Weight (if it is for a Miller) Yield
- Crown Rust Resistance
- Lodging Resistance

Antigo Deon Goliath Hayden Natty Reins Shelby 427 (?) Sumo

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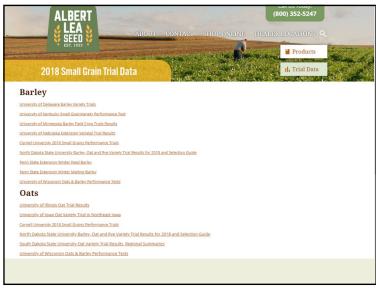


#### **Oat Variety Selection for 2019**

#### Trials

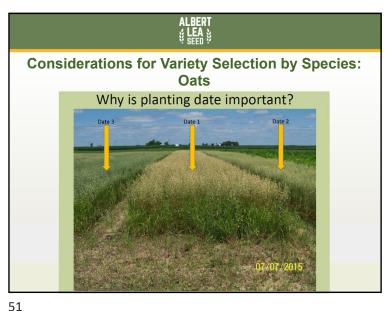
- 1. Check more than one (they can conflict)
  - Data can be wrong (U. of MN test weights in 2016)
- 2. Oats change over years (especially due to Crown Rust)
- 3. Ask local suppliers what has been working
- 4. Ask your customer
  - Millers have recommended lists
  - Horse Oat buyers have preferences (white oats)

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ALBERT & LEA SEED } **Considerations for Variety Selection by Species:** Oats Why planting date is important Heat stress at anthesis results in a greater potential yield loss than heat stress at tillering, jointing or grain filing Reduced number of seeds fertilized and Later season heat stress due to delayed planting dates = shorter period of grain fill = lower test weight potential (Frey, 1997) 50

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#### Small Grains – Hybrid Winter Rye

- Hybrid winter rye: yields 2X to 3X our standard rye
- Hybrid winter rye: much lower ergot potential
- Everything oats do, hybrid winter rye does better:
  - Erosion control, nutrient scavenging, breaking up pest cycles, GHG capture, pesticide use reduction, reduced fertilizer use, water quality improvements
- Finite market for distilling/milling
- Huge potential market for animal feed
  - Swine rations in the E.U. include from 10-60% cereal rye
  - 2015 Germany, Poland, and Denmark fed over 180 million bushels of rye to swine
- KWS is funding 4-year swine-feeding study at U of IL

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#### Small Grains - Hybrid Winter Rye **Hybrid Winter Rye**

#### 153 Bu./acre

Table 2. Relative grain yield of winter rye varieties in five Minnesota locations in single -year (2017) and multiple year comparisons (2015-2017).

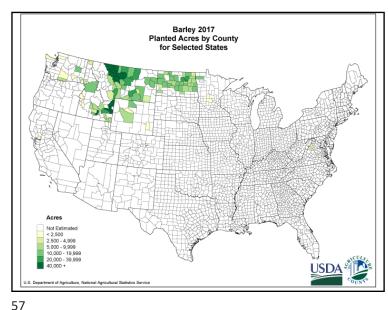
	Lamberton		Le Center		St. Paul		Kimball <sup>2</sup>	Crookston		State	
Cultivar	2017	3 Yr	2017	3 Yr	2017	3 Yr	2 Yr	2017	3 Yr	2017	3 Yr
Aroostook	81	78	53	70	53	77	70	78	68	73	67
Elbon	84	84	86	78	55	73	78	77	72	78	73
Hazlet	116	115	120	119	155	132	119	120	129	123	125
KWS Bono <sup>1</sup>	153	160	249	190	210	173	190	165	172	175	187
KWS Brasetto <sup>1</sup>	144	141	188	162	187	157	162	157	170	162	167
Maton II	80	77	70	73	62	75	73	68	64	72	63
Musketeer	95	95	69	89	83	81	89	100	105	92	96
ND Dylan	100	_	88	_	105	_	_	99	_	100	_
Oklon	83	78	66	72	65	80	72	65	65	76	68
Prima	99	110	66	93	97	95	93	113	110	98	108
Rymin	102	105	96	108	97	103	108	114	108	103	111
Spooner	88	99	86	100	89	108	100	102	96	84	101
Wheeler	74	60	64	47	43	47	47	42	41	63	35
Mean (bu/acre) LSD (0.1)	100.2	82.3 13	59.9 35	76.7 17	56.2 30	65.6 23	76.7 14	71.1 29	60.3 19	71.7 8	56.1 11

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# ALBERT & LEA SEED

#### **Varietal Traits for Organic Grains: Barley General Considerations**

- I. What is your end-use for barley?
  - A. Forage
  - B. Animal Feed
  - C. Milling
  - D. Malting
- II. What are the requirements of your end-user?
  - A. What is the probability of meeting their needs?



#### ALBERT & LEA SEED **Food Buyers Specifications---Barley** Pest/Pesticide/Odo Quality Foreign **Damage Standards Material** rs----restrictions Test wt. 46 FM 1.5 NO signs of insect Frost (44)(3%) infestation Moisture 13.5 Wheat 0% NO preharvest Sprouted (1%) (10-14%)glyphosate Thins 4% Blue barley 0% Vomitoxin 0 NO pest. odors (6%) (1%) (3 ppm) Ergot 0% NO objectionable Falling # 275 Plump 70% (0.04%)(min 250) odors Specifications for Grain Millers, Inc. Eden Prairie, MN

ALBERT & LEA SEED

#### **Varietal Traits for Organic Grains: Barley**

#### **Management Considerations:** · Avoid planting barley on fields with lots of corn trash. Corn trash carries

- the Fusarium fungus, which can cause FHB in barley. Avoid fields rotating from oats or wheat
- Well-drained soils are essential for producing good quality barley. Barley grows best in cool and dry conditions.

#### **Optimum Planting Dates:**

- As early as you can
- Recommended planting date: early April to very early May.

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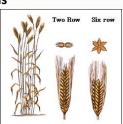
#### **Varietal Traits for Organic Grains: Barley General Considerations**

#### I. 2-Row vs. 6-Row

- 2-Row had been preferred by malters
- 2-Row tends to have plumper kernals
- 6-Row used to yield more
- Check with your end-user

#### II. How to choose a barley?

- A. For Millers/Malters, check with them
- B. For feed: highest yield, best disease resistance
- C. For forage: highest tonnage/quality



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# Varietal Traits for Organic Grains: Barley Agronomic Considerations

- I. Scab tolerance (FHB)
- II. Yield
- III. Lodging Resistance
- IV. Recommended Varieties for grain
  - 1. ND Genesis, 2-row (Good FHB tolerance, high yields)
  - 2. Pinnacle, 2-row
  - 3. Conlon, 2-row (Best FHB tolerance, low yield)
  - 4. Quest, 6-row (Very good FHB tolerance, good yields)

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#### Varietal Traits for Organic Grains: Wheat Agronomic Considerations

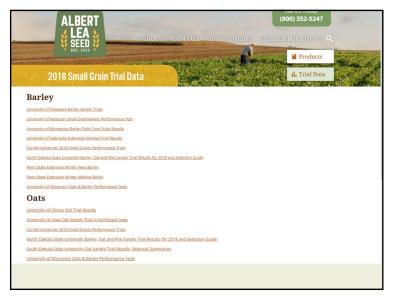
#### **Management Considerations:**

 Avoid planting wheat on fields that were planted to corn the previous year. Corn trash harbors the Fusarium fungus which can cause Scab (FHB).

#### **Optimum Planting Dates:**

- HRS Wheat: Plant as soon as you can prepare a good seedbed (last week of March is fine). After April 21 in southern MN, you give up 1% of yield for each day of delay.
- Winter Wheat: Varies by latitude, but generally Sept. 10 Oct. 10



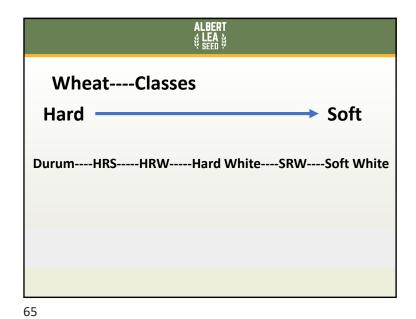


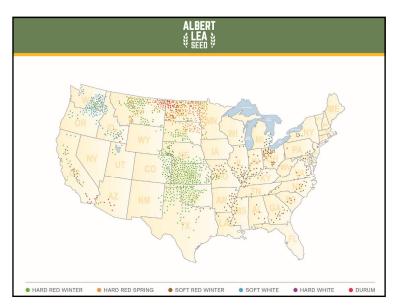
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#### ALBERT & LEA & SEED

#### Varietal Traits for Organic Grains: Wheat General Considerations

- I. What does your end-user want?
  - A. Hard Red Spring
  - B. Hard Red Winter
  - C. Soft Red Winter
- II. What are the requirements of your end-user?
  - A. What is the probability of meeting their needs?
- ✓ Market available?
- ✓ Fit your climate? Soils? (agronomic fit)
- ✓ Work in your rotation?





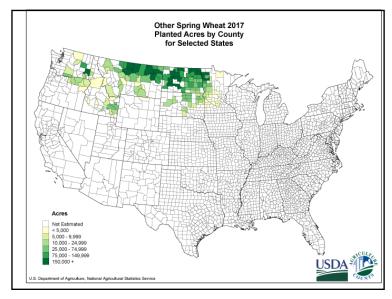
# 66 Winter Wheat 2017 Planted Acres by County for Selected States

ALBERT & LEA SEED

Wheat----Classes-----Market Uses

• Durum---pasta, couscous, Mediterranean breads • Hard Red Spring----artisan breads, croissants, bagels • Hard Red Winter---yeast breads and other baked goods

• Hard White----white whole-wheat flour, flatbreads, Asian-style noodles • Soft Red Winter----cookies, crackers, pastries, pretzels • Soft White------Asian-style bakery products, crackers

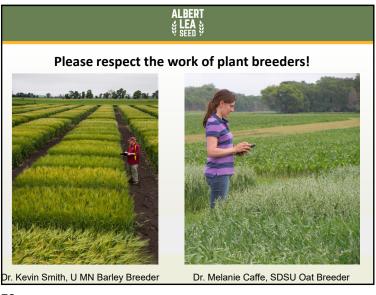


#### ALBERT & LEA & SEED

Starting a Cover Crop Seed Business: Intellectual Property

#### Types of I.P. on seed germplasm or genetics:

- 1. P.V.P. (Plant Variety Protection)
- 2. Patents
- 3. Licensed Varieties



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#### Plant Variety Protection Act

- Varieties can be protected by Plant Variety Protection (PVP) certificates
  - Applied for by breeder or Univ. I.P. office
  - Twenty year protection on seed
  - Farmers can use seed on own holdings—but cannot sell PVP'd varieties (without Approval & Certification)
- PVP varieties must be sold only as variety names
- PVP Title V varieties must be sold as class of Certified Seed
- Examples:
  - Reins Oats, Deon Oats, Hayden Oats, Shelby 427 Oats
  - ND Dylan Winter Rye
  - Quest Barley, Pinnacle Barley, Rasmussen Barley
  - Shelly Spring Wheat, Expedition Winter Wheat

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#### **Patents**

- Plant Patent (Plant Protection Act 1930)
   Very similar to a PVP BUT only for asexually propagated non-tuberous species (not usually seed)
- Utility Patent (Most Seed Patents)
  - 20 year protection
  - DUS (Distinctness, Uniformity and Stability) + innovative step + disclosure
  - Products, Processes (methods)
    - · Maize variety per se first patented 1985
    - Patented herbicide resistant soybeans 1996
  - Requires license from owner for any use
  - No breeder exception in the US
  - Placed in public domain at expiration

#### Examples:

- Most Corn inbreds (and the resulting hybrids)
- Soybean Seed (RR & Conv.)
- · Many Private Wheat Varieties
- Some Privately-developed Barley, Triticale, & other grains

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#### ALBERT & LEA & SEED \*



Schedule 3. Single Season Use Agreement for SUA Varieties



SINGLE SEASON USE AGREEMENT FOR BARLEY

This Single Season Use Agreement ("Agreement") is entered into between you ("Grower") and Limagrain Cereal Seeds LLC ("LCS").

By signing and returning this Agreement, the grower receives a limited license to use the following LCS barley variety(s):

LCS Violetta

and/or

LCS Calypso

The Agreement confirms that the Grower agrees to purchase the LCS barley variety(s) under the following conditions:

#### GENERAL CONDITIONS:

- 1) The Grower receives the right to purchase Certified seed of the LCS barley variety(s) for one (1) crop year;
- Grower acknowledges that the LCS barley variety(s) and all intellectual property rights thereto are owned by LCS, notwithstanding any license or distributor realtionships;
- Grower will cooperate with LCS to protect the intellectual property rights of LCS on the LCS barley variety(s) and agrees to notifiy LCS of any infringment they are aware of, or become aware of.

#### ENERAL TERM

- Grower acknowledges that growing crops from certified seed enhances marketablity and yield and that LCS' intellectual property rights should be protected by requiring use of certified seed;
- 2) Grower agrees that the Certified seed purchased will be used solely for planting one (1) commercial crop of grain;
- Grower acknowledges that this LCS barley variety(s) is sold only as a class of certified seed, and further that grain grown from this seed
  may only be sold through normal commercial channels as grain and not for seed;
- 4) Grower further agrees not to supply any of this seed to any other person or entity for planting, nor to save any of the grain produced from this seed for replanting and that the grain cannot be sold, reproduced or otherwise exposed for sale as seed;
- 5) Grower acknowledges an intent to plant this LCS barley variety(s) for commercial grain production and will provide, upon LCS request,

ALBERT & LEA SEED

#### **Licensed Seed**

More and more seed grains are requiring a license to be signed before planting:

- · Traited Corn, Soybeans, Cotton, Sugar Beets
- Conventional Soybeans (even I.S.U.)
- Winter Rye (both Hybrid rye & non-hybrid)
- Wheat
- Barley
- Cotton

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#### ALBERT & LEA & SEED

"Subjects' unwillingness to deduce the particular from the general was matched only by their willingness to infer the general from the particular."

Daniel Kahneman quoting Nisbett and Borgida in his book <u>Thinking</u>, <u>Fast and Slow</u>